

We are seeking to recruit an enthusiastic and experienced Residential Negotiator to handle residential property sales based in our City Office (handling sales within D1, D2, D4, D6/6W, D8, D12, D14, D16)

Job Specification

- Valuing residential property and submitting a current market value and marketing plan to client for proposed sale
- Showing prospective clients residential property
- Recording details of and qualifying applicants on our database and keeping buyers apprised of new properties coming on the market
- Reporting to Vendors on regular basis on the status on their properties informing them of offers, recommending price changes, additional advertising etc
- Writing marketing plans and proposals to prospective clients
- Liaising with buyers and solicitors to ensure contracts are signed or that sales have closed within specified time

Person Specification

- Preferably you will have at least 3 years experience in a similar role and proven track record of achieving sales in a tough market
- Your excellent influencing and negotiation skills enable you to manage expectations and match the needs and aspirations of vendors and purchasers
- You will be tenacious, ambitious and energetic and capable of delivering exceptional service to all clients
- A full, valid drivers license is essential
- A completed a residential agency course from a recognised provider (e.g. IAVI) would be an advantage

Working in an organisation that holds ethical behaviour and professional conduct as sacrosanct, the challenge will be to operate as part of a fast paced team, be capable of performing at a high level whilst committing to an ethos of continuous personal and professional development.

This is a full time position with core hours of Monday to Friday 9am to 5.30pm and the ability to work Saturdays as and when required.

If you feel you are ready for this type of challenge and would like to apply, please email an up to date CV and cover letter to recruit@savills.ie or post to HR Department, Savills, 32 Molesworth Street, Dublin 2, Ireland.